



MEMORANDUM OF AGREEMENT

BETWEEN

**FACULTY OF TOURISM AND HOSPITALITY
UNIVERSITAS NEGERI PADANG, INDONESIA**

AND

MALAYSIAN ASSOCIATION OF HOTELS

2026



MEMORANDUM OF AGREEMENT

Ref No: 645/UN35.8/KS/2026

This Memorandum of Agreement ("MoA") is made on and effective from the 10th day of June, 2026.

BETWEEN

FACULTY OF TOURISM AND HOSPITALITY, UNIVERSITAS NEGERI PADANG, a legal-entity state university based on the Indonesian Government Regulation No. 114 in 2021 whose address is at Jalan Prof Dr. Hamka, Air Tawar Padang, West Sumatera, 25131, Indonesia, (hereinafter referred to as "the first party");

AND

MALAYSIAN ASSOCIATION OF HOTELS (MAH), (Registration No. PPM0091428051975), an Association registered with the Registrar of Societies in Malaysia under the Society Act 1966 and having its registered address at C5-3, Wisma MAH, Jalan Ampang Utama 1/1, One Ampang Avenue, 68000 Ampang, Selangor, Malaysia (hereinafter referred to as "the second party").

Universitas Negeri Padang and MAH shall be individually referred to as the "Party" and collectively as the "Parties".

WHEREAS

Based on Memorandum of Understanding (MoU) between Universitas Negeri Padang, and MAH the parties agree to make cooperation on Education, Research and Community Service, internship program, curriculum development, facility utilization, promotion, and graduate distributions between both parties.

This agreement will be administered at the **Master Program of Tourism; Bachelor Program of Hospitality Management; Bachelor Program of Tourism; Bachelor Program of Welfare Family Education; Bachelor Program of Cosmetology and Beauty; Bachelor Program of Culinary Arts Vocational Education; Bachelor Program of Fashion Design Vocational Education; Diploma Program of Culinary; and Diploma Program of Fashion; Off-Campus Study Program (PSDKU) – Bachelor Program of Hotel Management Payakumbuh Campus; Off-Campus Study Program (PSDKU) – Diploma Program of Culinary Arts Payakumbuh Campus** of the Faculty of Tourism and Hospitality at Universitas Negeri Padang (The First Party) and MAH (The Second Party).

This Memorandum of Agreement witnesses as follows:

ARTICLE 1: IMPLEMENTATION

1. The implementation of this activity is in accordance with the Areas of Cooperation stated in the MoU between the parties.
2. The First Party appointed Prof. Dr. Yuliana, SP, M.Si, coordinator of the Master Program of Tourism; Pasaribu, SST.Par, M.Si.Par., CHE., coordinator of the Bachelor Program of Hospitality Management; Hendri Azwar, S.ST., M.Par., Ph.D., coordinator of the Bachelor Program of Tourism; Dr. Weni Nelmira, S.Pd, M.Pd.T, coordinator of the Bachelor Program of Welfare Family Education; Merita Yanita, S.Pd, M.Pd.T., coordinator of the Bachelor Program of Cosmetology and Beauty; Wiwik Gusnita, S.Pd, M.Si., coordinator of the Bachelor Program of Culinary Arts Vocational Education; Sri Zulfia Novrita, S.Pd, M.Si of Bachelor Program of Fashion Design; Wiwik Indrayeni, M.Pd., CHE., coordinator of the Diploma Program of Culinary; Puspaneli, S.Pd., M.Pd. T., coordinator of the Diploma Program of Fashion; and Nurhasanah , M.Pd., coordinator of the Off-Campus Study Program (PSDKU) Payakumbuh as the person in charge of this cooperation agreement.
3. The Second Party appointed Isaac Raj, Chief Executive Officer and Noorfadhillah Ariffin, General Manager, as the person in charge of this cooperation agreement.

ARTICLE 2:
RIGHTS AND OBLIGATIONS

1. The Parties are entitled and obliged to do the following:
 - a. benefit from the academic or non-academic cooperation carried out,
 - b. prepare administration related to Cooperation, and;
 - c. assist the implementation process of activities in accordance with the Areas of Cooperation Agreement.
2. The First Party entitled and obliged to do the following:
 - a. ensure that each and every student is certified medically fit, and forward copies of the medical report to the second party,
 - b. provide the relevant documents such as photographs, photocopy of passport and individual resume for the application of professional Visa through the Malaysian Immigration Department, and;
 - c. review the progress and performance of the students with the Director of Human Resources.
3. The Second Party is entitled and obliged to do the following:
 - a. pays a monthly internship allowance of up to RM1,000.00 to the students while undergoing internship,
 - b. ensures that the duration of the internship is 6 months (January – June / July – December),
 - c. provides levy fees imposed by the local authorities (Immigration Department),
 - d. assists the application and administration of Visa and documents needed,
 - e. provides uniform, duty meals and dormitory for every student,
 - f. ensures the working hours are 8 eight hours per day with a rest day given in each week,
 - g. pays overtime for work performed beyond the regulated working hours in accordance with the Hotel's discretion and policies,
 - h. responsible for covering medical costs when the students are sick.
 - i. when the students are in the Hotel, the HRD and Supervisor sections are responsible for the training activity.

ARTICLE 3:
FINANCIAL ARRANGEMENTS

All costs generated in connection with the implementation of this MoA will be borne by both Parties in accordance with the second article of this MoA.

ARTICLE 4:
ENTRY INTO EFFECT AND DURATION

1. This Memorandum of Agreement will come into effect on the date of signing and will remain in effect for a period of two (2) years and will be renewed every year.
2. This Memorandum of Agreement will be monitored and evaluated in effect at least one (1) time a year.
3. This Memorandum of Agreement may be extended for a further period as may be agreed in writing by the parties.

If the Memorandum of Agreement is not renewed by mutual consent, Memorandum of Agreement shall conclude at the end of the specified period, or after activities in progress have concluded.

ARTICLE 5:
NOTICE

Every notice, request or any other communication required or permitted to be given pursuant to this MoA shall be in writing, in English and delivered personally or sent by registered or certified post via air mail or by courier or facsimile number or email to the address or sent to the electronic mail address of Universitas Negeri Padang or MAH registered (which shall be acknowledged by the other party) to the Parties at the address and facsimile number as stated below:

(a) If to the First Party:

Attention : Feri Ferdian, S.ST., M.M., Ph.D., CHE
Vice Dean for Finance, Resources, Cooperation and
General Affairs, Faculty of Tourism and Hospitality
at Universitas Negeri Padang

Address : International Office Universitas Negeri Padang

Jl. Prof. Dr. Hamka, Air Tawar, Padang, West Sumatera,
Indonesia, 25131.

Email : kasmita70@fpp.unp.ac.id

Tel. No. : +6282383801251

Attention : Prof. Rusnardi Rahmat Putra, Ph.D.Eng
Head of International Office

Address : International Office Universitas Negeri Padang
Jl. Prof. Dr. Hamka, Air Tawar, Padang, West Sumatera,
Indonesia, 25131.

Email : international.office@unp.ac.id

Tel. No. : +62751-7053902

Fax No. : +62751-7055628

(b) If to the Second Party:

Attention : Isaac Raj

Address : Malaysian Association of Hotels
C5 – 3, Wisma MAH, Jalan Ampang Utama 1/1
One Ampang Avenue, 68000 Ampang, Selangor, Malaysia.

Email : ceo@hotels.org.my

Tel. No. : +60 12-304 2115

Attention : Noorfadhillah Ariffin

Address : Malaysian Association of Hotels
C5 – 3, Wisma MAH, Jalan Ampang Utama 1/1
One Ampang Avenue, 68000 Ampang, Selangor, Malaysia.

Email : gm@hotels.org.my

Tel. No. : +60 12-913 5434

**ARTICLE 6:
SETTLEMENT OF DISPUTES**

Any difference or dispute between the Parties concerning the interpretation or implementation of any of the provisions of this Memorandum of Agreement shall be

settled amicably through mutual consultation and/or negotiations between the parties, without reference to any third party or national or international tribunal.

**ARTICLE 7:
MISCELLANEOUS**

1. Things that have not been sufficiently regulated in this MoA, will be determined in an Addendum agreed by The Parties which is an integral part of this MoA.
2. This Memorandum of Agreement was signed by the PARTIES in 2 (two) original copies, sufficiently stamped and having legal force to be used accordingly

(THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK)

IN WITNESS WHEREOF THE UNDERSIGNED, being duly authorized by their respective organizations, sign this MoA on the date above

Signed by
for and on behalf of
FACULTY OF TOURISM AND HOSPITALITY
UNIVERSITAS NEGERI PADANG
INDONESIA



Prof. Dra. Asmar Yulastri, M.Pd, Ph.D
Dean

Signed by
for and on behalf of
MALAYSIAN ASSOCIATION OF
HOTELS

Datin Christina Toh
President

Witnessed by:

Dr. rer. nat. Deski Beri., M.Si.
Vice Rector for Planning, Cooperation, and
International Relations

Witnessed by:

Dato' Megat Shahrul Azman bin
Abas
Honorary Secretary General